



The Capable Company: Building the capabilities that make strategy work

By Richard L. Lynch, John G. Diezemann, James F. Dowling

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Capable Company provides the “Rosetta Stone” executives have been seeking: a systematic way to translate strategy into action.

- Gives executives a systematic way to translate strategy into action.
- Helps companies to develop the capabilities that make strategy work.
- Assembles best-practice strategy execution methods from some of the world’s most highly-respected companies into a simple step-by-step process.
- Enables leaders at all levels to rapidly focus and align their actions, even as business conditions change.
- Packed with models, key points, practical examples, case studies, self-assessment techniques and templates.

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Editorial Review

Review

"Building, adapting and shedding capabilities is the key to taking vision to action. Capable Company provides leaders with a disciplined process for strategy execution - one that is focused, aligned and actionable." *Kenneth D. Tuchman, Chairman and CEO, TeleTech Holdings, Inc.*

"Knowing where we are going is not as important as being able to get there. This book lays out a blueprint for action that will help leaders at all levels arrive at where they are headed. It focuses on the right issues at the right time and in the right ways." *Dave Ulrich, Professor of Business Administration, University of Michigan*

"Capable Company provides a thoughtful and workable framework for strategy execution to line managers and staff, at all leadership levels in an organization. For HR professionals, we gain valuable insights to what it means to be a strategic HR organization and, in turn, be more relevant in the work we deliver." *Bob Hargadon, Vice President, International Human Resources, Boston Scientific*

"Capabilities are to companies as competencies are to people. The Capable Company provides the "what" and the "how" of execution, a major business challenge for the foreseeable future." *Pat Martin, CEO, StotageTek*

From the Back Cover

The "Rosetta Stone" executives have been seeking

The Capable Company provides a systematic way to translate strategy into capabilities and projects. While some companies do this intuitively, this book lays out a repeatable process so that leaders at all levels can rapidly focus and align their actions – even as business conditions change - to build competitive advantage.

About the Author

Richard L. Lynch and **James F. Dowling** are Partners at Results-Based Leadership, Inc. (www.rbl.net).

John Diezemann is a management consultant in Groton, Massachusetts.

Rich Lynch the lead author of *Measure Up! Yardsticks for Continuous Performance, 2nd edition* and *Corporate Renaissance: The Art of Reengineering*, also from Blackwell Publishing.

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