

The Ultimate Guide to Power Prospecting for Isagenix

By Susan Sly, Kim Suave



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From setting your schedule, to connecting with people in the warm and cold market, to managing your energy, this book has it all.

"Along with Kim Suave, Susan Sly has unequivocally crafted the quintessential guide to the complete cycle of cold calling from learning and setting goals through an itemized notepad to record your prospects attributes. If you're looking to learn and master a powerful posture to entice prospects by showing them that they have to qualify to be considered for your business, then you deserve to own The Ultimate Guide to Power Prospecting! These scripts will assist you to be a master question asker for all kinds of prospects, and will absolutely explode your cold call close ratio." - David Emil Lombard



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